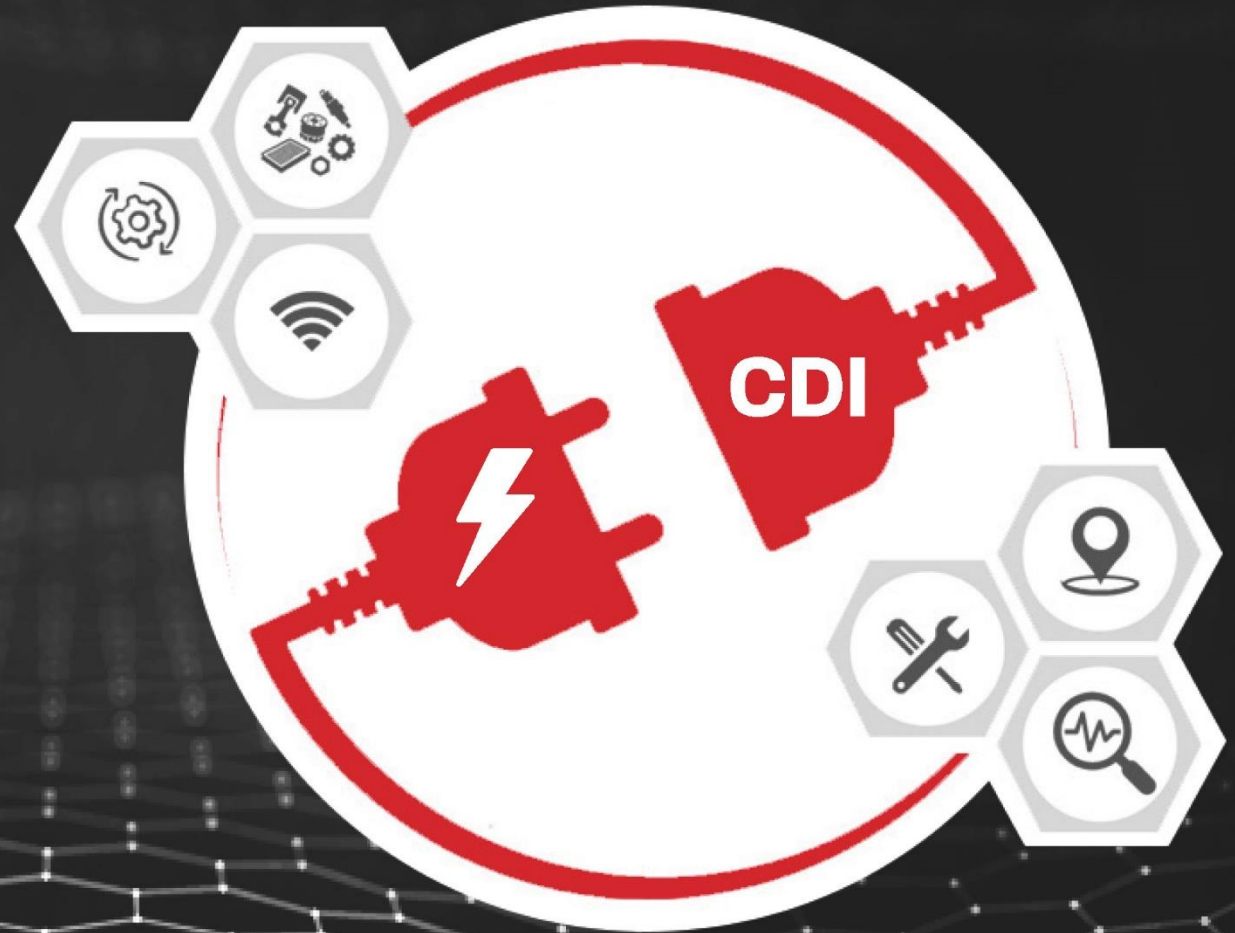


# CONNECT WITH TEREX

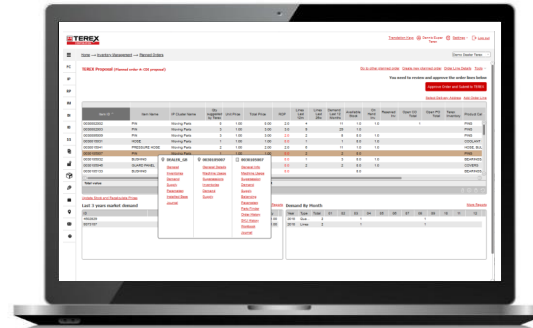
Work Smarter. Work Faster.



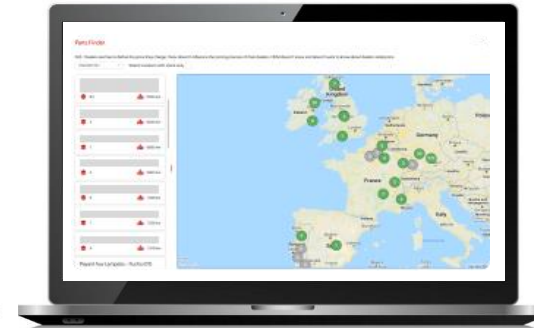
As a trusted Terex partner you have the opportunity of connecting to Terex and accessing online digital tools that will support you with your Parts & Service Business



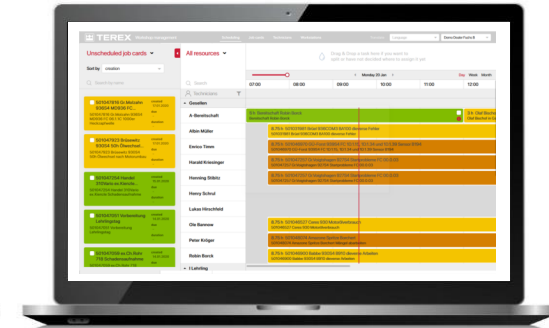
## CDI - Connected Dealer Inventory



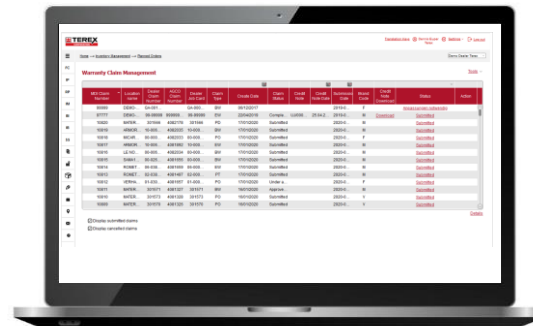
Parts Planning



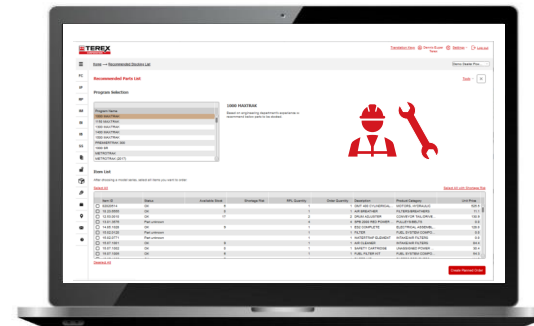
Parts Finder



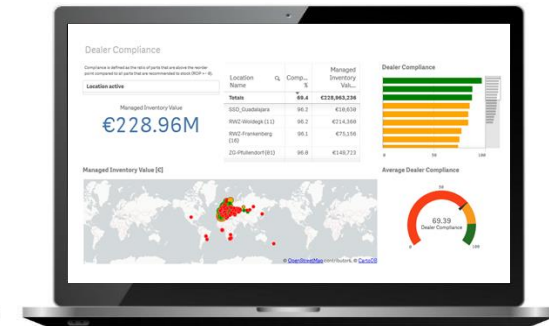
Workshop Management



EDI - Electronic Data Interchange



Telematics based Service Management



Reports & Business Intelligence Analytics



# With CDI Parts Planning

## I am able to...



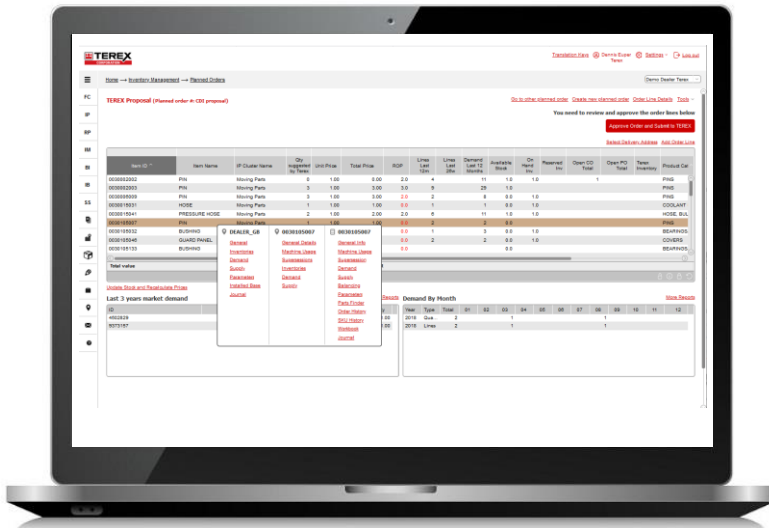
... plan & replenish my inventory of parts with few clicks



... reduce risk of obsolescence or excess of stock

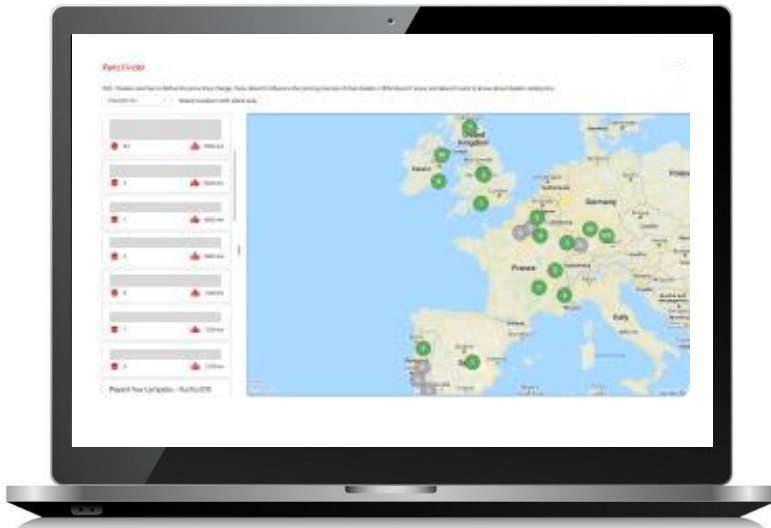


... proactively stock the right parts for my customers and my machines when needed



# & Machine Parts Lists

# With CDI Parts Finder



## I am able to...



... increase my sales by offering slow-moving parts to other Terex Partners



... quickly resolve emergency situations by finding available stock in my proximity



... get live visibility of Terex inventory



# With EDI Electronic Data Interchange



## I am able to...



... place a Purchase Order to Terex directly from my own system without having to re-type parts & quantities in Terex Portal



... receive Terex data automatically in my own system to be always up to date in terms of master data, supersessions, pricing, etc.



... receive purchase order acknowledgement, order status, shipping advise and AR invoice in my own system

# With CDI Reports & BI Analytics



## I am able to...



... get more transparency of Terex technical information



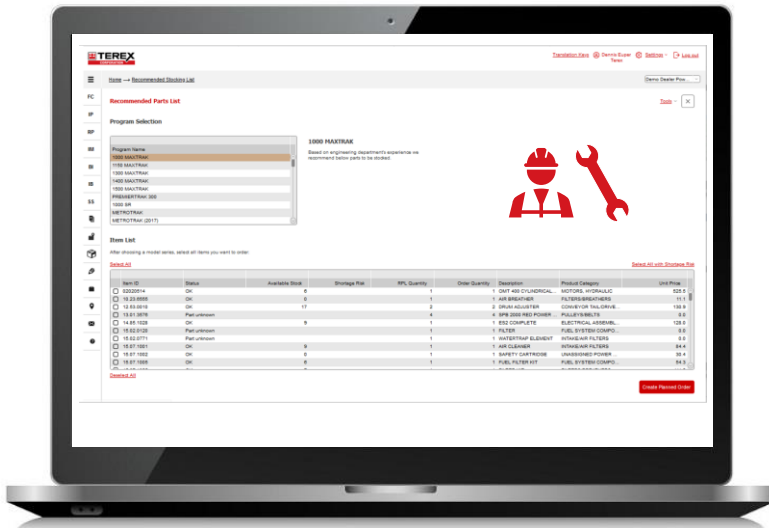
... easily identify actionable insights for improvement opportunities



... save time by automating and tailoring reports to my needs



# With Telematics based Service Management



## I am able to...



... track all upcoming machine services on CDI & Terex Telematics Systems



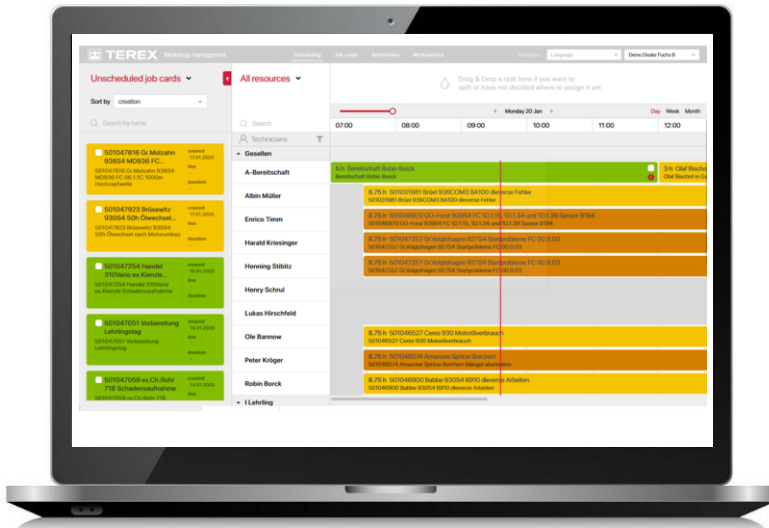
... access the Service Bill-of-Material for each Terex machine Serial Number



... perform a quick & easy check on what can be immediately covered by my stock and replenish what is missing easily via CDI



# With CDI Workshop Management



## I am able to...



... increase profitability by optimizing my workshop's utilization and job scheduling



... eliminate paperwork by leveraging intuitive, digital & automated processes



... improve customer satisfaction and repair time with integrated technical information & parts planning



# Frequently Asked Questions



... **What is the main advantage for me using CDI?**

With CDI you **SAVE TIME** to manage your parts inventory and replenishments, you are supported by an advanced Planning system to **REDUCE OBSOLESCENCE** and **IMPROVE AVAILABILITY** and gain access to all Terex data & digital integrated services that will make your life much easier



... **What if I do not sell parts recommended by CDI?**

CDI is completely **RISK FREE**. The forecasting accuracy is above 95%, on top you are protected by a very generous **CDI RETURN POLICY** to prevent any obsolescence risk



... **Does CDI cost anything?**

CDI is completely **FREE OF CHARGE**, internal costs for each connection exceeds 15k USD before additional DMS charges. Terex will cover providing full user commitment



... **What about Data security?**

CDI manages **ONLY STATISTICAL** and **ANONIMIZED DATA** relevant for parts planning, all confidential information will never be transferred to CDI. Your data is also protected by a strict NDA with Terex



... **How is the system configured and how frequently can I receive a CDI stocking proposal?**

The entire CDI configuration, including the frequency of reordering, planning policies, demand coverage, etc. ..., is made with you and **TAILORED TO YOUR SPECIFIC NEEDS**





**Interested?**  
Please contact your Terex  
Parts Manager or email  
[digital.solutions@terex.com](mailto:digital.solutions@terex.com)  
for more information

